

Pricing Manager

Statement of Accountabilities

Our purpose:

Powering a cleaner and brighter future.

Our work principals:

- People can be curious, explore new possibilities and learn in pursuit of our vision
- People feel safe to be themselves
- People can take ownership, exercise good judgement and act
- People deliver what's required to a high standard
- People support each other and work together as a team

Key relationships and delegated authority

Reports to:	Head of Regulatory and Commercial
Responsible for (# staff):	Pricing Team 2 people
Internal Relationships:	Future Network, Electricity Network and Finance teams
External Relationships:	Interaction with retailers, regulators and government agencies, suppliers, Electricity Networks Association and other EDBs
Delegated Authority:	\$20,000 Operating Expenditure \$5,000 Capital Expenditure

Role Objective

Responsible for managing and leading the Pricing team. Overall responsibility for the development and implementation of Orion's delivery pricing strategy.

Key accountabilities

People

- Demonstrate effective leadership and role model behaviours that support our values
- Ensure your team understands how they contribute to broader organisational goals and set clear direction
- Foster a customer focused team environment where people can learn, develop, lead and achieve

- Responsible for performance, development, remuneration and other processes associated with people management
- Contribute effectively as a member of the Regulatory and Commercial Team and carry out tasks as requested by the Head of Regulatory and Commercial.

Pricing

- Develop and deliver Orion's pricing strategy
- Establish and update delivery pricing in line with Orion's pricing strategy
- Meet our regulatory requirements, including preparation of:
 - the delivery pricing methodology document required by the information disclosure regulations
 - Orion's regulatory price assessment statements
 - Orion's asset valuation registers and valuation reports
- Publish delivery pricing, terms and conditions, results of performance measurement and projections as required to people such as management, staff, customers, regulators, and electricity retailers
- Manage the commercial aspects of load management to meet Orion's objectives
- Negotiate and manage Orion's agreements for delivery services.

Thought leadership

- Contribute to national projects, working parties and committees from time to time in area of expertise
- Keep abreast of new developments such as demand side management and contribute expertise as required
- Contribute to Orion's response to industry and regulatory issues and submissions in area of expertise

Health and Safety

- Show a commitment to and comply with Orion's health and safety policies, systems and procedures
- Take reasonably practicable steps to ensure the health and safety of yourself and others around you

Team

- Commit to achieving our vision and organisational goals
- Role model behaviours that support our work principles
- Support your team members and undertake other tasks as requested by your manager

Qualities required for the role

- Strong personal leadership and the ability to inspire and motivate people
- Excellent communication skills and a customer centric approach
- Ability to connect with and contribute to the way we work at Orion
- Relevant tertiary degree (e.g., in economics, mathematics) or equivalent experience
- Pricing experience in electricity, gas, telecommunications or water sectors
- Analytical/modelling experience in either economics, numerical or mathematical roles
- Understanding of the NZ regulatory environment at it applies to the electricity industry would be an advantage